

Service Contract Sales

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Company: VRS-UK

Location: Ireland

Category: other-general

Are you ready to join an organisation celebrating 50 years of innovation within pharmaceutical testing? Within a rapidly changing, highly competitive sector, our client has provided excellence in multi-vendor services that ensure analytical testing instrumentation are installed, calibrated and maintained to the highest industry standards. This cannot be accomplished without building technically sound laboratory teams, commercially astute business developers and accomplished management teams. Our client are giving you the opportunity to apply your expertise and highly sought after skills to assist and help generate revenue and success within this organisation. Service contracts include a wide variety of one-stop solutions that can cover all testing qualification requirements. These solutions are highly valuable and provide a necessary safety net across all scientific sectors, allowing scientists the ability to continue their research with the knowledge their instruments are providing accurate and reliable results. Our client is seeking a highly technical sales specialist to sell their extensive service contracts across an array of laboratories including the biopharmaceutical, pharmaceutical, research, academia, CRO's and CDMO's. Using your consultative expertise, you will guide and professionally advise your clients on the correct solutions for their requirements, as well as providing point of care services that allow research to continue to the highest industry standards. To succeed in this position your personality, tenacious character and problem-solving abilities will be called upon regularly, as well as your passion to provide world class customer service. It is necessary candidates for this position to have:

- * A high level of knowledge using Chromatography – Mass Spectrometry Instrumentation
- * Extensive experience selling service contract within the

Chromatography and Mass Spectrometry space * A degree in Chemistry, Biochemistry or Pharmaceutical Sciences (or similar) * UK Drivers Licence* Right to work in UK Daily requirements of the role will find you working from home, with a pre-requisite of 50% travel to clients. For your services, the package provided includes: * An excellent salary package including commission (this can be explore further through application). * 25 days holiday inc. bank holidays & Christmas* Company pension scheme is provided * Company Car, Laptop & Mobile phone Apply now to be contacted by one of our expert consultants today! Keywords: analytical service contracts, chromatography, mass spectrometry, business development, account management, technical sales, consultative sales, maintenance contracts, calibration contracts, multi-vendor services, Dublin, Waterford, Cork, Galway, Limerick, Naas, Kilkenny, Clonmel, Portlaoise, Carlow, VRS8697AH. Please note that by submitting your application to VRS Ltd your details will be registered with us so that we can contact you about suitable job opportunities now and in future. You may unsubscribe at any time by emailing us directly via our website

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